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A photograph of two wind turbines in a field under a blue sky with some clouds. The turbines are white with black towers. The foreground is a dark, flat field.

Landowner Wind Ownership Options



**A New ...
and Proven
Community Wind Model**



Community Wind

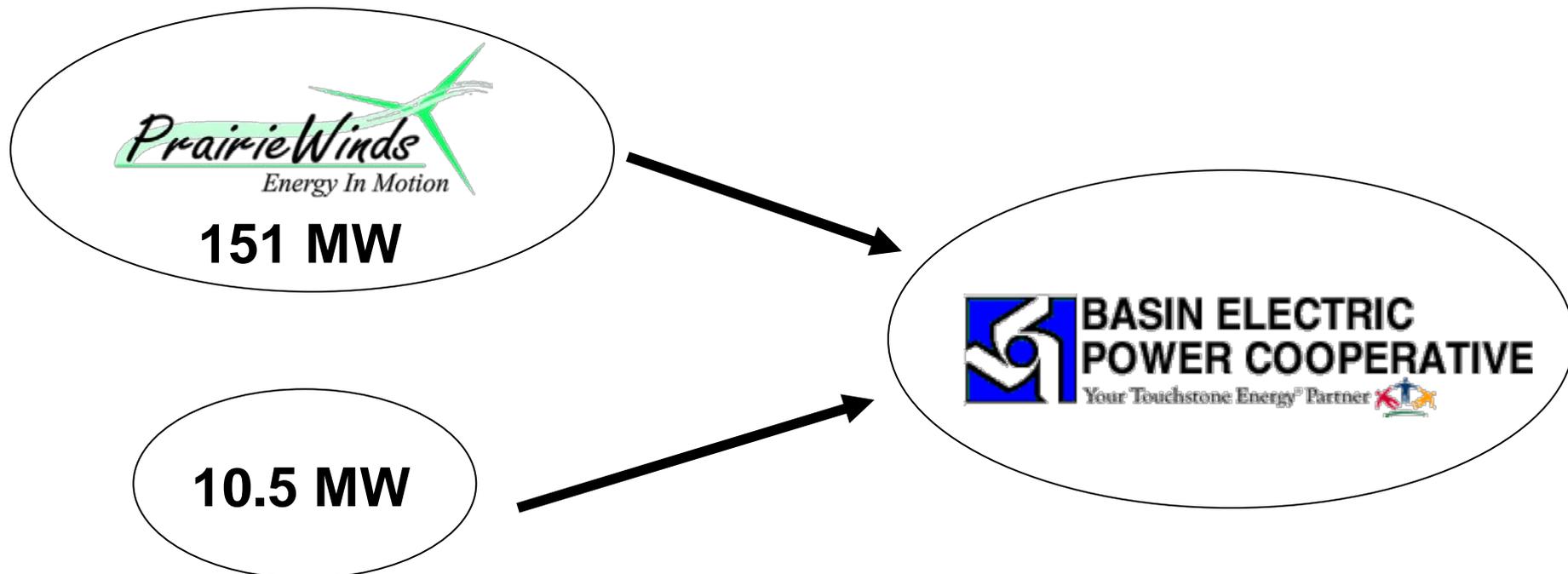
'Second bite of the Apple'

Community Wind

➤ Concept:

- Enable widespread direct equity ownership
- Lower costs/risks with proven developer
- Apply proven business model
- Capture tax benefit for small investor
- Apply 'commercial business terms' vs. targeted public support

Community Wind



***SD Wind Partners
(Local Investors)***

***Developer
Operator
Purchase Output***

Opportunity

- ★ ***Section 1603: Tax Grant
(30% of eligible investment)***
- ★ ***Willing Developer
- Cooperatives***

Preliminary Review

Main Street

OR

Wall Street



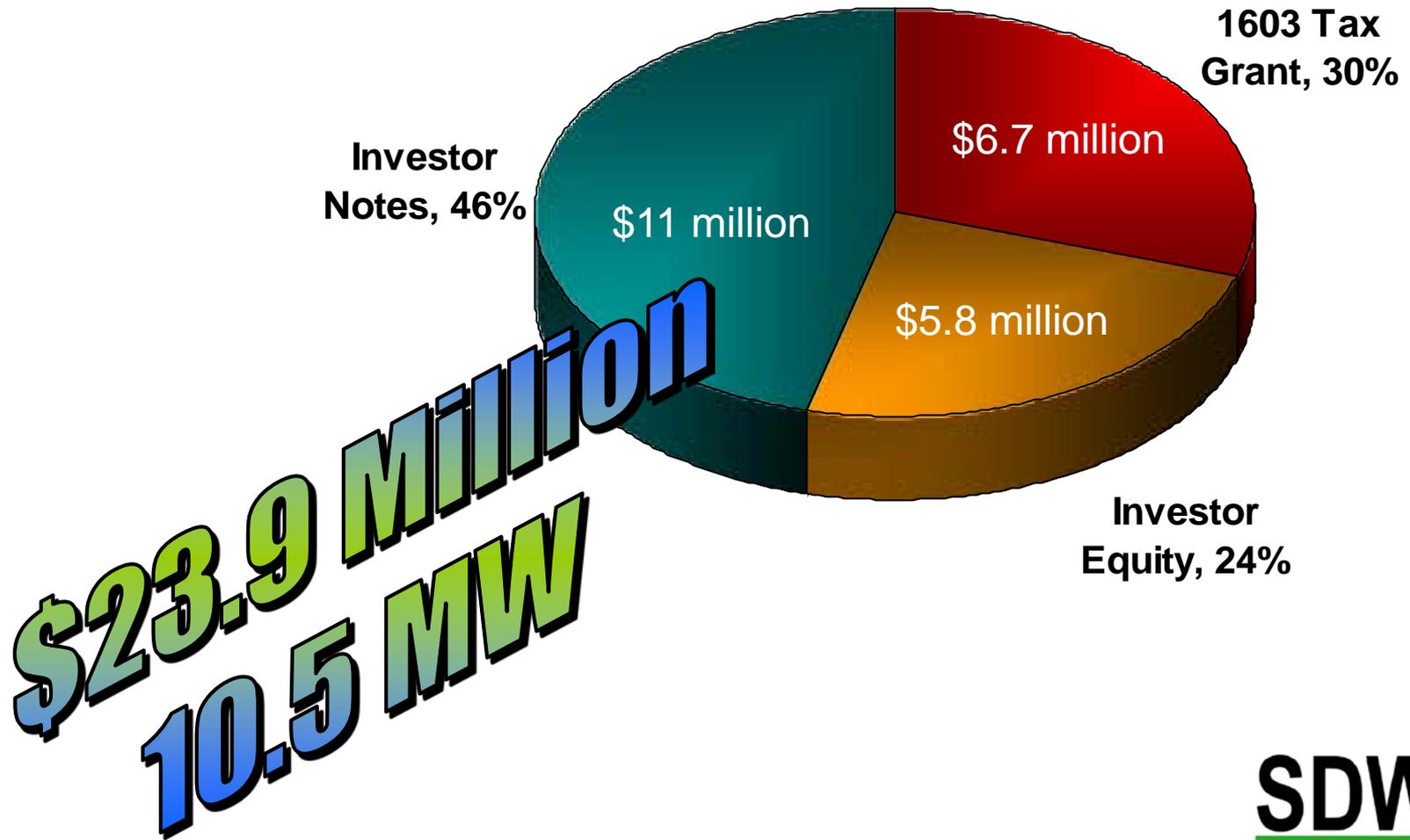
Sponsors



Business Structure

- Limited Liability Company
- Capitalize with small investors
 - South Dakotans
 - \$15,000/unit
- Governance
 - Board of Managers
 - Startup: 12 members
 - Operation: 7 members selected by investors

South Dakota Wind Partners



\$23.9 Million
10.5 MW

SDWP Results

- August 2 to September 27, 2010: 27 investor meetings
- 606 investors: all South Dakotans
- Raised \$16.8 million

Value Proposition

- Keeps wealth local
- Enables new local ‘participation’
- Offers incentives for transmission development
- Expands support base for extending Section 1603 (Tax Grants)

South Dakota Wind Partners Opportunities

- 'Community'
 - Captures 'economy of scale'
 - Obtains access to market and transmission
 - Creates local wealth
 - Offers construction, operation, and maintenance expertise
- 'Developer'
 - Enhances initial and long term local support
 - Provides a new 'tool' for wind and power line easement acquisition
 - Aligns social, political, and economic goals