VERDIGRE SHARED ENERGY SAVINGS PROGRAM APPENDIX H

OUTLINE

- Introduction ... I. - Training Session Goals
- Infiltration/Thermal Envelope II.
 - a. Building as a balloon
 - b. Infiltration Handout
 - c. Maintain Thermal Envelope 1. Insulation where temperature difference greatest
 - 2. Double the R-value and half the heat loss
- Thermostat/Temperature Operation III.
 - a. Handout examples of potential savings
 - b. Why setbacks work
 - c. Best times for lowering and raising the temperature
- IV. Lighting
 - a. Why throw out 40 watt bulbs that work
 - b. Savings from eliminating or shutting off lights
 - c. Use of timers
- V. Maintenance and operation - Handout; general and specific
- VI. Energy Consumptions Reports
- VII. Question and answer period

TRAINING SESSION GOALS

- 1. Provide information that maximizes the benefits from the energy improvements installed.
- 2. Provide guidance for proper maintenance and operation of energy related equipment to ensure that energy savings continue.
- 3. Provide information that assists the business to continue to reduce energy consumption further without sacrificing the comfort of employees or clients.
- 4. Provide guidance in recording energy consumption using the forms provided by the Nebraska Energy Office.

THERMOSTAT SETBACK

A one degree setback for 24 hours during the heating season can save about 3% of your heating bill.

A one degree setback for 8 hours during the heating season can save about 1% of your heating bill.

8 hour setback of		INGS on and	nual heating \$1,250	bills of \$1,500
1 degree	7.50	10.00	12.50	15.00
3 degrees	22.50	30.00	37.50	45.00
5 degrees	37.50	50.00	62.50	75.00
10 degrees	75.00	100.00	125.00	150.00
24 hour setback of				
1 degree	22.50	30.00	37.50	45.00
3 degrees	67.50	90.00	112.50	135.00
5 degrees	112.50	150.00	187.50	225.00

A 78 degree setting during the cooling season will save 15% or more on your cooling bill over a 72 degree setting.

LIGHTING

WHY REPLACE 40W FLOURESCENTS THAT STILL WORK

old lamp	new_lamp
40 watts x 8 hours/day	34 watts x 8 hours/day
320 watt hrs/day = 0.32 KWH/day	272 watt hrs/day = 0.27 KWH/day
0.32 KWH/day	0.27 KWH/day
x 260 days/yr	x 260 days/yr
83.2 KWH/yr	70.2 KWH/yr
x 5 years	x 5 years
416 KWH	351 KWH
x .05/KWH	x .05/KWH
\$20.80	\$17.55

ELECTRICAL SAVINGS* = \$3.25

less 1/2 cost of new bulb**

- 1.25

Net Savings

\$2.00

^{*} assumes lights used 8 hours a day, 5 days a week year round. Savings will be greater if lights are used more often.

^{**} a 34 watt bulb costs approximately \$2.50 and lasts approximately 10 years. Since the savings are calculated for five years, half of the bulb's life is used in the example.

LIGHTING

SAVINGS BY REMOVING OR TURNING OFF LIGHTS

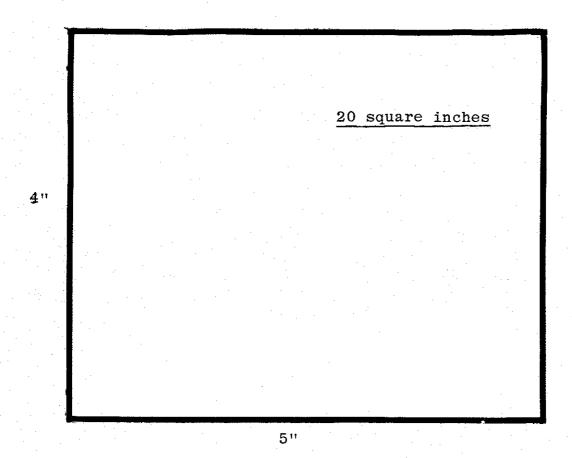
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KWH Saved	500	1,000*	2,000	
\$ Saved at \$.05/KWH	25	50	100	

^{* 1,000} KWH can be saved by turning off five 100 watt bulbs for 8 hours a day, 5 days a week year round or by removing five 100 watt bulbs that are normally on for the same length of time.

SAVINGS FROM REMOVING 40-WATT FLOURESCENT BULBS

Number of Bulbs Ren	moved 2	8	16	
Annual Savings*	\$10	\$42	\$83	

^{*}assumes bulbs were used about 50 hours a week all year and that electricity was .05/KWH.



The above diagram is equivalent to a 1/4 inch gap along one edge of a 6'8" door. If you had a hole this size in your wall you certainly would plug it. Likewise, cracks around windows and doors must be plugged (caulked or weatherstripped).

MAINTENANCE

At the beginning of the heating season:

CHECK FOR

ACTION NEEDED

Leaks in duct work	Seal with duct tape or caulk
Missing or cracked caulk	Replace with new caulk
Gaps in windows or doors	Adjust for proper fit and then weatherstrip remaining gap
All storm windows in place	Closed with complete seal around all edges
Missing or loose window putty	Remove loose putty and replace with new putty

The furnace should be checked for these items at the following intervals:

ACTION	WHEN
Light pilot or turn off pilot	At the beginning of the heating season and the end, respectively
Clean and lubricate fan and motor	At the beginning of the heating season and once in the middle of the heating season
Replace fan belt	If belt is worn
Replace or clean furnace filter	Once a month during the heating season
Cleaned and serviced professionally	Every two years

The water heater should be checked for these items at the following intervals:

ACTION	WHEN
Drain water heater to clear sediment	Every three months
Set temperature to lowest appropriate level	At all times
Water heater blanket fastened securely to keep it away from vents	At all times

Other general items that need attention:

Adjust the thermostat to the lowest comfortable level for the season and adjust setback times as appropriate to your business operations.

Fix all dripping faucets immediately as one drop per second equals 60 gallons of hot water a week or about \$35 a year.

Keep all lamps, globes amd light panels clean to obtain maximum lighting.

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CHANGE AIR CONDIT	Clean air conditioner coils & radiator Adjust clock thermostat for cooling Check for proper fit & adjust:storm windows (if cooling)water heater insulationbelts on all motorsdoors on all cooling units	JUNE 1
AIR CONDITIONER FILTER MONTHLY	Clean air conditioner coils & radiator Clean coils, compressor & radiator of all refrigeration units	JULY 15
	Cover and seal air conditioning unit Check for & correct:missing or cracked caulkinggaps in windows, doors & overhead doorsmissing or loose puttyleaks in duct work	SEPTEMBER 15
CHANGE FURNACE	Adjust clock thermostat for heating Light furnace pilot Check for proper fit & adjust:storm windowswater heater insulationbelts on all motorsdoors on all cooling units Clean coils, compressor & radiator of all refrigeration units	NOVEMBER 1
CHANGE FURNACE FILTER MONTHLY	Turn off furnace pilot Clean coils, compressor & radiator of all refrigeration units	APRIL 30

The training session went well. Nine people attended. Two of the businesses that told Maryann McElhose that they would attend failed to show. Next session a letter should be sent that emphasizes the requirement of attending the training session. Enclosed is a copy of those attending.

Evaluation of the training session by the participants were positive. They felt that the topics discussed and the extent or detail of the discussion was appropriate and useful. Copies of the evaluations are attached.

Also attached are the evaluations which I completed. Since some program rules were changed, businesses that did not express a continued interest once the audit was presented are being contacted again. Consequently, no non-participant surveys were conducted at this time.

I originally used 20 minute intervals for meeting with the business owners but the discussions always went beyond the evaluation to other energy related aspects of their business. On my next visit, I'll use half hour intervals.

I discussed some general program questions with the commercial weatherization staff. I also explained how the forms that I delivered should be used. Enclosed is a copy of the instructions I gave them regarding form use.

The significant differences that we noted between estimated costs and bid cost were explained in writing on the bid sheets recieved by the staff. Ron Vonderohe is the one that made the notes. The reason for the differences were that some additions were made to the project, the project was more involved than first expected and aspects connected to the project had to be brought up to code. For example, an addition of a photocell required that the sign be rewired to met the state electrical code.

Interest in the program remains high, as more businesses are applying and some of the original participants are reapplying to fund projects that weren't implemented due to the \$1.30 per square foot limitation or the 5 year payback limit.

VERDIGRE TRIP REPORT - JUNE 18, 19, & 20

The business training sessions went well and were well attended. Those attending are shown on the attached sign up sheets for the afternoon and evening sessions. I held a mini-session for two people who were a half hour late to the afternoon session. The only business which did not attend any of the sessions was Pat's Mini-mart. When I spoke to him about his participation in the program, I also gave him the training session handouts and briefly explained each one.

Also, attached are two handouts on lighting that replaced the original lighting handouts for the training session. I also created an additional handout relating to operation and maintenance on a calendar basis as you suggested.

The evaluations of the training sessions were positive and are attached. I don't think I would modify the content of the training session due to the positive response.

I was able to administer the Participant and Non-Participant Survey to almost all the businesses. The results and the times that I met with the business are attached. I was unable to contact the owners of McElhose Trucking and the Verdigre Mortuary; non-participants. I did not survey Toni's Tavern, which is closed but still acting as though they may participate; Neat Repeat, which wants to paticipate but has to work things out with the building owner; and Walt's Implement who is considering making some improvements. These three didn't seem to fit either category of the survey. I did talk to Neat Repeat and Walt's Implement about the program and their building. Both businesses did attend the training session just in case they do participate.

Judging by the comments of Maryann and Ron on the Administrators Survey, they were pleased with the program, with NEO's assistance and the way the program was structured.

Maryann will be finishing the Pre-Improvement Consumption reports during the last week of June. Then she will be working on the Quarterly Consumption Reports. To fill out the reports she is using information directly from the fuel supplier rather than the business. When she is no longer administering the program, it will be important to enter the date the business is to report from on the form before it is sent to the business. That way they will know what months to report. The form should be changed from "Billing Date" in the "Months" column to "Billing Period". The Annual Consumption Report form has "Billing Period" listed correctly.

I encouraged those businesses that still had some improvements that they could make in their building to contact Ron or Maryann. I also told Ron of the businesses that I thought could participate further. I also suggested to the Mayor and other business owners that they press DED to allow them to use the loan repayments for additional weatherization measures on residences or buildings of their choice.

I think they will come close to using most of the grant before they have to return any money. They have done well!

Friday as I said goodbye to Ron and Martann and again on Saturday as I was leaving Verdogre, I felt a sadness. I was saddened by the fact that I may not work with the people of Verdigre again. But, I also had a great feeling of warmth inside and a big smile. A lot had been accomplished in Verdigre in the last two years.

From Verdigre's perspective, the program was a smashing success. I heard it over and over again.

"This program is one of the best things that ever happened to Verdigre.

It has created a lot of business and work for a lot of people."

Phil Schrier, Schrier's Lumber

"This is the first time we worked all winter. We didn't even get a chance to play cards until after January. Usually by December we've already wore a deck out." Virgil Miller, Mayor, Schrier Lumber Employee

"this program has really boosted the community. People's attitudes are much morepositive than they were two years ago." Ken Sonders, Sonders Well

"...the businessmen and women were very excited and pleased for this opportunity to improve the renewed look of hope and determination in their faces... They leave my office with a new dream of holding on to their business in Verdigre." Maryann McElhose, Program Administrator

Time will tell whether the large investment in Verdigre will have a positive or negative rate of return in dollars and cents. Overall though, what value is the renewed hopes, dreams and determination that Maryann described and that I saw when I spoke to the business community? In my opinion, it is doubtful that the strictly monetary rate of return will be negative. If it is, the return would have to be substantially dismal to even question whether the State's intervention and investment was worth it. As I left Verdigre, there was no doubt in my mind that despite all the numerous frustrations and obstacles I encountered while helping establish the program, it was more than worth it.

The business owners said that they've seen anf felt quite a difference or expect to see a difference. Ironically though, while responding to the question about the grant versus loan at various interest rates, I sensed that even though they believed the improvements were a good investment, many would be very hesitant to pay full price for the improvements at the going market rate. I feel that it is partly related to years of putting investments into their building only when absolutely necessary. Investing in their building didn't make sense when the wondered if they would be in business next year. Consequently, depending on the business and size of community, it may be difficult to get businesses to look beyond the short range return. I feel the program's grant and no interest where such a good deal that thay couldn't afford not to participate especially when some of the more aggressive business people were using the program.

As a rule, the businesses made no comment on how they thought the program should be changed. Most of them said they wouldn't change anything. One person said, "It couldn't be much easier". I was unable to tell if businesses would have participated if the procedures were more difficult. Thus, I'm not sure what effect reducing administrative time by requiring the business person to perform more of the administrative work would have. It should be considered if program costs are to be reduced. Additionally, the audits could be modified to just identify what typical improvements could be made to a building if the paymentsaren't going to be based on the savings. We have learned from this experience that certain items are good investments for businesses that have fuel bills over \$800 a year. Consequently, the key is convince the owner that the improvements are a good investment. The audit may be able to be replaced by a person the business community respects and trusts.

Village Totals	Verdigre Medical Clinic Verdigre Sand & Gravel Walton Farm & Feed Supply Walt's Implement Wash House	Verdigre Bakery Verdigre Body Shop Verdigre Eagle Verdigre Greenhouse Verdigre Implement Co.	Sandy's Service Schreier's Lumber Co. Sonder's Sundries Sonder's Well Co. Kenneth R. Tusha, DDS	Maly's Corner Store Misty's Place N & B Gas Co. Neat Repeat Pat's Mini Mart	Herbert Feed & Grain #1 Herbert Feed & Grain #2 Hotel 1898 Jedlicka's Hardware Hank Karen's Cafe	Alpine Village Bohemian Lounge Country Creations Hair Designs Heaton's Food Center	building name
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VERDIGRE SHARED ENERGY SAVINGS PROGRAM
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14% 128%	-14z -39z 11z 68z NA	-70.4 -96.6 10.4 148.6 0.0	00000	00000	-24.9 -16.3 12.3 12.4 0.0	-45.5 -80.3 -1.9 -3.8 0.0	36% 32% 78% 53% 991%	175.3 80.0 76.3 116.1 29.6	-5z 13z 11z 68z -1975z	-24.4 31.7 10.4 148.6 -149.4	0.00
2212 242 842 843	29% 50% 20%	88.3 152.0 0.0 145.8 -32.6	0.0 0.0 0.0 0.0	0.0 297.2 0.0 0.0 0.0	13.7 -139.3 0.0 -98.8 28.0	74.6 -5.9 0.0 -56.4 -4.6	13% 207% NA 60% 10%	39.9 634.5 579.4 424.1 32.0	29x 53x NA 45x -10x	88.3 162.2 0.0 321.3 -32.6	
3262 NA 708 308 308 512	18z -5z NA 19z 21z	565.3 -17.7 0.0 18.9 135.9	0.0000	0.0 0.0 0.0 0.0	353.2 -5.7 0.0 21.9 -66.6	212.1 -12.0 0.0 -2.9 4.4	62 882 2792 642 412	173.3 344.9 399.6 63.0 264.2	-7x 4x 24x 19x 21x	-228.4 16.0 34.6 18.9 135.9	0.00
est	(8tu) 7_sav %_est	energy saved by retrofits (MBtu) LPG #2_oil wood TOTAL %_sa	adjusted d by retr	g saved #2_oil	energi LPG	elec	estimated-+ WBtu Z_est	+estim	(u)+ %_saved	etrofits (M8tu)	etrof

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erdigre coming back strong after

hard by the farm crisis of the 1980s northeast Nebraska community, hit oack strong. lown's only bank in 1984, is coming that contributed to the loss of the

door of Sonder Well Co. on Main Street. The slogan might describe the "Working Together and Winning" reads a sticker fastened to the front XOIL County community 9

families unable to feed themselves and their livestock, Verdigre became When food and grain pantries were formed in late 1984 to assist some he farm crisis. he focus of national publicity abou

about 50 miles northwest of Norfolk. in the community of 607, located As 1992 nears, things are changing

In 1991 alone, Verdigre residents

laus Catholic Church and conducted Drug Abuse Resistance Education ment in the renovation of St. Wencescontinued communitywide involvecue unit, opened a recycling center, raised \$60,000 to purchase a new ressessions over a 17-week period for fifth- and sixth-graders.

dam on Verdigre Creek three miles southwest of Verdigre, according to posed 3-mile lake and 500-plus-acre Lake Dam and Resort project, a pro-Development Corp.

The idea for the project arose from Kirk Cisler, president of the Verdigre Work also continued on the Timber

a town hall meeting conducted by the Nebraska Department of Economic turally dependent community. sification possibilities for the agricul-Development in 1985 to explore diver-

Included in the proposed project

Cisler said a firm in North Caroli-

dam, is working on cost estimates. na, interested in constructing the

for the elderly and restoration of the museum and public library, housing ing board are additions to the town's town's historic hotel. Among other projects on the draw-

dents are responsible for the community's successful revitalization ef-A number of Verdigre area resi-

One of the supporters is Ken Sonder, owner of Sonder Well Co. He describes himself simply as a con-

calls to politicians and other key offiletters and made numerous phone cerned citizen. In recent years, Sonder has written

are a 100-room lodge, cabins, a mar na, Czech-style village, an 18-hole goli course and equestrian center.

He also has captured his hometown's

cials regarding projects in Verdigre.

"Verdigre is a community worth fighting for," he said. and videotape. various revitalization projects on film wall and we've persisted. We're in re-"We've come up against a brick

mission (after past setbacks). We're ments earned the community third place overall in the 1991 Nebraska not going to give up now," he said.

Verdigre's varied accomp in the division for towns with a popu-Community Improvement Program accomplish-

geted toward purchase of a new rescommunity fund-raising efforts tardigre claimed first for its successful lation of 500-799. In the health and safety area, Ver-